



BOTSWANA INSTITUTE OF BANKERS 2018 TRAINING CALENDAR

ITEM	COURSE	DATE	DURATION (Days)	INDICATIVE FEE (BWP)
1.	Cyber Crime and Fraud Prevention	12-13 February	2	3500
2.	Money @Work	22-23 February	2	5000
3.	Business Process Management Level 1	8-9 March	2	3500
4.	Preventing Money Laundering	15-16 March	2	3500
5.	Customer Service	21-22 March	2	4030
6.	Negotiation Skills	26-27 March	2	4030
7.	Financial Plan: Construction and Review	12-13 April	2	10000
8.	Basic Human Resource Management Level 1	19-20 April	2	3500
9.	Managing Insider Threats	23-27 April	5	3500
10.	Leadership & Management Level 1	2-4 May	3	4995
11.	Negotiation Skills	7-8 May	2	4030
12.	Customer Service	14-15 May	2	4030
13.	Malware Analysis	23-24 May	2	3500
14.	Leadership & Management Level 3	5-8 June	4	6100
15.	Corporate Governance	12-15 June	4	15000
16.	Legal, Regulations, Investigations and Compliance	26-27 June	2	3500
17.	Sales & Marketing Level 2	10 July	1	2500
18.	Comparative Public Management	19-20 July	2	3500

19.	Customer Service	1-2 August	2	4030
20.	Negotiation Skills	6-7 August	2	4030
21.	Network Security	16-17 August	2	3500
22.	Sales & Marketing Level 3	23 August	1	2500
23.	Financial Plan: Construction and Review	5-6 September	2	10000
24.	Intelligence Analysis	12-13 September	2	3500
25.	Chief Security Intelligence Officer	15-19 October	5	12999
26.	Negotiation Skills	22-23 October	2	4030
27.	Customer Service	29-30 October	2	4030
28.	Money @Work	12-13 November	2	5000